Tony Rice

Explorer & Entrepreneur





in linkedin.com/in/iamtonyrice

Summary

Highly adaptable IT Professional & Entrepreneur with a passion for building high-impact products and scaling businesses. Proven ability to lead technical teams, drive innovation, and deliver results in fast-paced collaborative environments.

Qualifications

- 12+ years of experience in IT & full-stack software engineering, leading the development and launch of multiple successful products.
- 10+ years of entrepreneurial leadership, founding and scaling 1 startup from concept to exit.
- **Proven ability to lead technical teams, drive business outcomes,** and adapt to diverse project environments.

Experience

Gener8tor (Association)

2022 - 2024

Member & Mentor

- Mentored and guided fellow entrepreneurs in the gALPHA program.
- Leveraged strategic frameworks to define business goals and identify growth opportunities for startups.
- Actively contributed to the gALPHA network, fostering collaboration and supporting the success of fellow entrepreneurs.

Dusty Beetles 2022 - 2024

Founder

- Developed and managed the Frontend and the Backend for e-commerce platform.
- Built connections, lead product development and MVP testing.

Freelance Projects (Hybrid)

2012 - 2022

IT & Project Development

- Crafted various solutions, including CRM integrations, brand imaging, and content marketing strategies.
- Led email marketing efforts, collaborating with the marketing team to deploy daily promotions.

Catsy (Remote) 2021

Full-stack Software Engineer

- Collaborated with the founder to rapidly prototype MVPs, increasing client acquisition.
- Ensured the quality and functionality of prototypes through rigorous testing.

Key Accomplishments

- Architected and scaled a cloud-based backend platform that was later acquired by another startup.
- Played a key role in developing the Universal Shopping Cart platform, which contributed to Rakuten's \$1 billion acquisition of Ebates.

Skills

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- 12+ Years: Javascript, HTML, CSS, PHP
- 4-10+ Years: NodeJS, Node APIs,
 Typescript, Java, Python, Bash
- 1+ Years: Ruby, C#, Go/Golang, Lua

Frontend Development

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- 4-10+ Years: Angular/AngularJS, React/ReactJS, Handlebars.js, templating, CSS
- 1-4 Years: Laravel, Vue.js, Next.js, Webpack, Gatsby, Bootstrap, Meteor

Backend Development

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- 12+ years: Web APIs (REST, JSON, XML, SOAP), Websockets
- 4-10+ years: Express.js, Routing, Spring Boot
- 3+ years: NestJS, Ruby on Rails, Laravel, Vendure

Artful Home (Hybrid)

2020 - 2021

Full-Stack Software Engineer

- Streamlined workflows by refactoring legacy tools and developing automation scripts.
- Developed an HTML templating engine, reducing marketing email production time by 90%.
- Troubleshooted and resolved a critical call center issue, restoring service availability.

Storyscript (Remote)

2019 - 2020

Full-Stack Software Engineer

- Accelerated the development of the Storyscript Runtime by implementing key features.
- Collaborated with a cross-functional team to ensure the ongoing development of backend components.

Breezy HR (Remote)

2018 - 2019

Full-Stack Software Engineer

- Enhanced platform functionality and reliability by resolving bugs and developing partner integrations.
- Supported sales efforts by providing technical expertise on client calls.
- Ensured code quality and security through proactive vulnerability identification.

The Baked Potato Store

2018 - 2019

Founder

- Founded and scaled an online store selling novelty products.
- Expanded product offerings and secured partnerships with suppliers.
- Developed automated dropshipping solution reducing 90% of the daily workload.

Two Tap Advisor

2018

• Improved platform architecture and functionality by providing industry insights and technical recommendations.

Clause 2017

Full-Stack Software Engineer & Advisor

- Oversaw the successful acquisition of Automately Cloud.
- Advised on the development of Clause's Legal Tech platform, optimizing performance and migrating Automately Cloud.

Automately Cloud

2014 - 2017

Founder & Lead Architect

- Founded and architected Automately Core, an open-source backend platform.
- Developed the frontend, backend, and platform tooling.
- Grew the platform to over 150 early adopters.

Fatwallet/Ebates

2013 - 2017

Software Engineer

- Scaled the Universal Shopping Cart, streamlining mobile commerce into a unified checkout experience.
- Developed web automation solutions to improve checkout processes for various merchants.
- Helped lead PCI compliance initiatives for the software development lifecycle.

De	evOps/Cloud & IT	10
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•	12+ vears: TCP/IP, DNS, HTTP, TL	S/SSL.

- 12+ years: TCP/IP, DNS, HTTP, TLS/SSL, Server Delpoyment & Administration, VMWare/VSphere, Openstack
- 4-10+ years: Docker, Kubernetes, AWS, Chef, Capistrano, Puppet

Tools & Technologies

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- 12+ years: Apache, nginx, HAProxy, stunnel, Git, Gitlab, Github
- 4-10+ years: Twilio API, Cloudflare, Shopify, Wordpress, Intellij Idea, Vscode

Database/Caching

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- 12+ years: MySQL/MariaDB, SQLite, redis
- 4-10+ years: MongoDB, DynamoDB, Hazelcast, NoSQL, PostgresSQL, Elastisearch
- 2+ years: TypeORM

AI & LLMs

- 2+ Years: OpenAI, Prompt
 Engineering, ChatGPT, Google Bard,
 Multi-Modal Development
- 1+ Years: Gemini, Azure OpenAl

QuickStart.me

Founder & Lead Architect

• Founded QuickStart.me, developing a web application for business record-keeping and a web-based phone system.

Prioritized customer satisfaction through direct collaboration and tailored solutions.

SecTitan 2011 - 2013

Lead Architect

- Provided security testing for public facing web applications.
- Developed a customizable reverse-proxy solution for web applications.

Bestellen Software, LLC

2011 - 2017

2012 - 2013

Owner & Manager

- Founded Bestellen Software, LLC during high school, providing IT services to businesses and residents.
- Developed custom web applications, focusing on streamlined operations and secure data management.
- Managed cloud infrastructure and maintained physical networks.

School District of Beloit

IT Assistant

• Worked as an IT assistant helping diagnose printers and other IT related tasks.

GBHTech 2009 - 2010

IT Support

- Managed Windows Server, ESX Servers, Removed Viruses and Installed OSes.
- Provided direct customer service to over 10+ customers weekly.
- Repaired computers for residents in the Beloit, Wisconsin area.