# Tony Rice

# Explorer & Entrepreneur



📀 Remote

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## Summary

Highly adaptable IT Professional & Entrepreneur with a passion for building high-impact products and scaling businesses. Proven ability to lead technical teams, drive innovation, and deliver results in fast-paced collaborative environments.

# Qualifications

- 12+ years of experience in IT & full-stack software engineering, leading the development and launch of multiple successful products.
- **10+ years of entrepreneurial leadership,** founding and scaling 1 startup from concept to exit.
- Proven ability to lead technical teams, drive business outcomes, and adapt to diverse project environments.

# Experience

Gener8tor (Association) 2022 - 2024
Member & Mentor
Mentored and guided fellow entrepreneurs in the gALPHA program.
Leveraged strategic frameworks to define business goals and identify growth opportunities for startups.
Actively contributed to the gALPHA network, fostering collaboration and supporting the success of fellow entrepreneurs.

#### **Dusty Beetles**

#### Founder

- Developed and managed the Frontend and the Backend for e-commerce platform.
- Built connections, lead product development and MVP testing.

#### Freelance Projects (Hybrid)

IT & Project Development

- Crafted various solutions, including CRM integrations, brand imaging, and content marketing strategies.
- Led email marketing efforts, collaborating with the marketing team to deploy daily promotions.

#### Catsy (Remote)

Full-stack Software Engineer

- Collaborated with the founder to rapidly prototype MVPs, increasing client acquisition.
- Ensured the quality and functionality of prototypes through rigorous testing.

2022 - 2024

2012 - 2022

2021

## Key Accomplishments

- Architected and scaled a cloud-based backend platform that was later acquired by another startup.
- Played a key role in developing the Universal Shopping Cart platform, which contributed to Rakuten's \$1 billion acquisition of Ebates.

## Skills

Programming Languages

- 12+ Years: Javascript, HTML, CSS, PHP
- *4-10+ Years*: NodeJS, Node APIs, Typescript, Java, Python, Bash
- 1+ Years: Ruby, C#, Go/Golang, Lua

Frontend Development

- 4-10+ Years: Angular/AngularJS, React/ReactJS, Handlebars.js, templating, CSS
- 1-4 Years: Laravel, Vue.js, Next.js, Webpack, Gatsby, Bootstrap, Meteor

Backend Development

- *12+ years:* Web APIs (REST, JSON, XML, SOAP), Websockets
- **4-10+** *years:* Express.js, Routing, Spring Boot
- *3+ years:* NestJS, Ruby on Rails, Laravel, Vendure

#### Artful Home (Hybrid)

Full-Stack Software Engineer

- Streamlined workflows by refactoring legacy tools and developing automation scripts.
- Developed an HTML templating engine, reducing marketing email production time by 90%.
- Troubleshooted and resolved a critical call center issue, restoring service availability.

#### Storyscript (Remote)

Full-Stack Software Engineer

- Accelerated the development of the Storyscript Runtime by implementing key features.
- Collaborated with a cross-functional team to ensure the ongoing development of backend components.

#### Breezy HR (Remote)

#### Full-Stack Software Engineer

- Enhanced platform functionality and reliability by resolving bugs and developing partner integrations.
- Supported sales efforts by providing technical expertise on client calls.
- Ensured code quality and security through proactive vulnerability identification.

#### The Baked Potato Store

#### Founder

- Founded and scaled an online store selling novelty products.
- Expanded product offerings and secured partnerships with suppliers.
- Developed automated dropshipping solution reducing 90% of the daily workload.

#### Two Tap (YC 2014)

#### Advisor

• Improved platform architecture and functionality by providing industry insights and technical recommendations.

#### Clause

#### Full-Stack Software Engineer & Advisor

- Oversaw the successful acquisition of Automately Cloud.
- Advised on the development of Clause's Legal Tech platform, optimizing performance and migrating Automately Cloud.

#### **Automately Cloud**

#### Founder & Lead Architect

- Founded and architected Automately Core, an open-source backend platform.
- Developed the frontend, backend, and platform tooling.
- Grew the platform to over 150 early adopters.

#### Fatwallet/Ebates

#### Software Engineer

- Scaled the Universal Shopping Cart, streamlining mobile commerce into a unified checkout experience.
- Developed web automation solutions to improve checkout processes for various merchants.
- Helped lead PCI compliance initiatives for the software development lifecycle.

2019 - 2020

2018 - 2019

2018 - 2019

2018

2017

#### 2013 - 2017

2014 - 2017

#### DevOps/Cloud & IT

- \_ \_ \_ \_ \_ \_ • 12+ years: TCP/IP, DNS, HTTP, TLS/SSL, Server Delpoyment & Administration, VMWare/VSphere, **Openstack**
- 4-10+ years: Docker, Kubernetes, AWS, Chef, Capistrano, Puppet

#### Tools & Technologies

- \_ \_ \_ \_ \_ • 12+ years: Apache, nginx, HAProxy, stunnel, Git, Gitlab, Github
- 4-10+ years: Twilio API, Cloudflare, Shopify, Wordpress, Intellij Idea, Vscode

#### Database/Caching

- 12+ years: MySQL/MariaDB, SQLite, redis
- 4-10+ years: MongoDB, DynamoDB, Hazelcast, NoSQL, PostgresSQL, Elastisearch
- 2+ years: TypeORM

#### AI & LLMs

- 2+ Years: OpenAl, Prompt Engineering, ChatGPT, Google Bard, Multi-Modal Development
- 1+ Years: Gemini, Azure OpenAl

#### QuickStart.me

#### Founder & Lead Architect

- · Founded QuickStart.me, developing a web application for business record-keeping and a web-based phone system.
- Prioritized customer satisfaction through direct collaboration and tailored solutions.

#### SecTitan

#### Lead Architect

- Provided security testing for public facing web applications.
- Developed a customizable reverse-proxy solution for web applications.

#### Bestellen Software, LLC

#### **Owner & Manager**

- Founded Bestellen Software, LLC during high school, providing IT services to businesses and residents.
- · Developed custom web applications, focusing on streamlined operations and secure data management.
- Managed cloud infrastructure and maintained physical networks.

#### School District of Beloit

#### **IT Assistant**

• Worked as an IT assistant helping diagnose printers and other IT related tasks.

#### GBHTech

#### **IT Support**

- Managed Windows Server, ESX Servers, Removed Viruses and Installed OSes.
- Provided direct customer service to over 10+ customers weekly.
- Repaired computers for residents in the Beloit, Wisconsin area.

2011 - 2013

2011 - 2017

2009 - 2010